

TITLE INSURANCE

Electronic Property Sale Registration



? WHAT IS ELECTRONIC PROPERTY SALE REGISTRATION?

Electronic registration of a recent property sale can be completed online in the states of Minnesota (**eCRV** – electronic certificate of real estate value) and Illinois (**MyDec** – online transfer tax declarations). This process ensures fair and accurate tax assessments and fees for all recently acquired real property.

⚙️ THE CHALLENGE

The client is a leading national title underwriter seeking to automate the electronic registration of recent property sales in **Minnesota** and **Illinois**.

- Repetitive, tedious process typically completed by a highly skilled and expensive escrow or legal resources
- Uncontrollable volume fluctuations caused slow turn times and delays in downstream processing of the orders
- Missed deadlines created compliance issues

💡 SOLUTIONS

TrueFocus documented the As-is and To-be process workflow and implemented a custom unattended RPA solution. Our bot now completes the online electronic property sale registrations at the end of each workday, captures the order confirmation number/declaration ID, transfers those details to the client's title production system, and moves the order to the next task in the queue.

📈 RESULTS

The results empowered the underwriter to reassign their most skilled labor to more complex, productive tasks as well as significantly reducing turn times and ensuring compliance.

- ✓ 80% automation achieved
- ✓ 100% processing accuracy
- ✓ 1,663 annual labor hours saved
- ✓ 64,639 orders processed per year

ABOUT TRUEFOCUS AUTOMATION

We provide custom software "bot" development and Automation as a Service solutions. Our team designs, builds and implements your digital workforce of bots to automate processes across all areas of your title business. Contact us to begin your transition away from manual, tedious, and error-prone processes and redeploy your skilled labor to more engaging tasks while increasing job satisfaction.

info@truefocusautomation.com